# CONSOLIDATED FINANCIAL STATEMENTS WITH CONSOLIDATING INFORMATION

December 31, 2019 and 2018

### CONTENTS

Independent Auditor's Report	1
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses	6
Consolidated Statements of Cash Flows	8
Notes to Financial Statements	9
Consolidating Schedules of Financial Position	20
Consolidating Schedules of Activities	22



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors American Humanist Association Washington, D.C.

We have audited the accompanying financial statements of American Humanist Association, which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Humanist Association as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Adoption of New Accounting Guidance

As discussed in Note 1 to the financial statements, American Humanist Association adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), and all subsequently issued clarifying ASUs and ASU No. 2018-08, Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, as of January 1, 2019. Our opinion is not modified with respect to this matter.

#### Report on Consolidating Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating schedules of financial position and activities are presented for purposes of additional analysis of the financial statements rather than to present the financial position and changes in net assets of the individual organizations, and they are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the financial statements as a whole.

Wegner CPAs, LLP Alexandria, Virginia April 16, 2020

# AMERICAN HUMANIST ASSOCIATION CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2019 and 2018

ASSETS	2019	2018
CURRENT ASSETS		
Cash	\$ 868,859	\$ 1,100,629
Accounts receivable Current portion of unconditional promises to give	15,871 200,853	26,257 248,065
Prepaid expenses	61,000	31,500
Total current assets	1,146,583	1,406,451
PROPERTY AND EQUIPMENT		
Land	2,532,769	2,532,769
Building Building improvements	1,333,192 158,898	1,333,192 152,629
Furniture, equipment, and software	391,589	385,432
Property and equipment	4,416,448	4,404,022
Less accumulated depreciation	(391,549)	(327,430)
Property and equipment, net	4,024,899	4,076,592
OTHER ASSETS		
Unconditional promises to give less current portion Investments	18,000 6,289,894	51,500 4,846,977
Cash surrender value of life insurance policy	7,946	7,946
Total assets	\$ 11,487,322	\$ 10,389,466
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable	\$ 124,568	\$ 98,203
Accounts payable Accrued expenses	8,191	6,017
Accrued payroll	23,881	23,445
Accrued vacation	63,485	86,940 57,247
Current portion of future annuity obligations Current portion of unitrust obligation	46,635 10,093	57,247 8,820
Total current liabilities	276,853	280,672
OTHER LIABILITIES		
Future annuity obligations less current portion	166,088	194,592
Unitrust obligation less current portion	94,673	110,162
Total liabilities	537,614	585,426
NET ASSETS		
Without donor restrictions With donor restrictions	9,780,305 1,169,403	8,728,039 1,076,001
Total net assets	10,949,708	9,804,040
Total liabilities and net assets	\$ 11,487,322	\$ 10,389,466

## CONSOLIDATED STATEMENT OF ACTIVITIES Year Ended December 31, 2019

OUDDODT AND DEVENUE		thout Donor estrictions		Vith Donor estrictions		Total
SUPPORT AND REVENUE	•		•		•	
Contributions	\$	1,254,756	\$	146,550	\$	1,401,306
Bequests		821,617		-		821,617
Membership		396,734		-		396,734
Humanist magazine		51,413		-		51,413
Conference and seminars		39,677		-		39,677
Publication sales		20,548		-		20,548
Grants		140,000		-		140,000
Legal settlements		125,000		-		125,000
Professional fees		43,726		_		43,726
Other revenue		14,447		_		14,447
Investment return, net		915,874		81,404		997,278
investment return, net		913,074		01,404		991,216
Total support and revenue		3,823,792		227,954		4,051,746
EXPENSES						
Program services						
Public awareness		1,707,156		-		1,707,156
Education		471,305		-		471,305
Conference		178,732		-		178,732
Supporting activities		-, -				-, -
Management and general		178,224		_		178,224
Fundraising		341,206		_		341,206
. and alse ing		011,200	-			011,200
Total expenses		2,876,623		-		2,876,623
OTHER CHANGES						
Change in valuation of annuity obligations		(34,378)		-		(34,378)
Change in valuation of unitrust obligation		-		4,923		4,923
Total other shares		(04.070)		4.000	•	(00.455)
Total other changes		(34,378)		4,923		(29,455)
NET ASSETS RELEASED FROM RESTRICTIONS						
Satisfaction of purpose restrictions		32,000		(32,000)		-
Expiration of time restrictions		107,475		(107,475)		
Net assets released from restrictions		139,475		(139,475)		
Change in net assets		1,052,266		93,402		1,145,668
Net assets at beginning of year		8,728,039		1,076,001		9,804,040
Net assets at end of year	\$	9,780,305	\$	1,169,403	\$	10,949,708

# AMERICAN HUMANIST ASSOCIATION CONSOLIDATED STATEMENT OF ACTIVITIES Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Contributions Bequests Membership Humanist magazine Conference and seminars Publication sales Grants Legal settlements Professional fees Other revenue Investment return, net	\$ 1,171,165 500,807 416,248 46,721 70,603 14,177 130,000 416,008 36,632 113,415 (410,088)	\$ 91,701 - - - - - - - (51,440)	\$ 1,262,866 500,807 416,248 46,721 70,603 14,177 130,000 416,008 36,632 113,415 (461,528)
Total support and revenue	2,505,688	40,261	2,545,949
EXPENSES  Program services Public awareness Education Conference Supporting activities Management and general Fundraising	1,512,485 391,962 245,168 211,689 378,488	- - - -	1,512,485 391,962 245,168 211,689 378,488
Total expenses	2,739,792	-	2,739,792
OTHER CHANGES  Change in valuation of annuity obligations Change in valuation of unitrust obligation	(42,372)	(21,082)	(42,372) (21,082)
Total other changes	(42,372)	(21,082)	(63,454)
NET ASSETS RELEASED FROM RESTRICTIONS Satisfaction of purpose restrictions Expiration of time restrictions	15,420 164,281	(15,420) (164,281)	
Net assets released from restrictions	179,701	(179,701)	
Change in net assets	(96,775)	(160,522)	(257,297)
Net assets at beginning of year	8,824,814	1,236,523	10,061,337
Net assets at end of year	\$ 8,728,039	\$ 1,076,001	\$ 9,804,040

See accompanying notes.

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2019

		Program Services		Supporting	g Activities	
	Public Awareness	Education	Conference	Management and General	Fundraising	Total Expenses
Personnel	\$ 1,011,561	\$ 228,459	\$ 92,750	\$ 45,951	\$ 110,968	\$ 1,489,689
Advertising and promotion	259,786	1,028	2,548	8,914	155,836	428,112
Conferences and meetings	36,203	10,008	61,425	20,562	41,522	169,720
Humanist magazine	1,412	84,831	-		-	86,243
Professional fees	86,449	30,159	-	50,831	-	167,439
Travel	20,721	3,940	5,921	2,163	6,689	39,434
Facilities	40,387	10,385	4,218	2,075	4,242	61,307
Litigation	34,927	<u>-</u>	-	-	-	34,927
Books and merchandise	53	16,742	-	-	-	16,795
Equipment	7,330	1,885	766	377	769	11,127
Dues and support	46,011	-	-	-	-	46,011
Internet and telephone	40,231	3,056	406	201	418	44,312
Database	57,320	10,379	4,215	2,074	4,240	78,228
Postage	29,735	7,468	4,396	1,421	10,150	53,170
Free Mind production	7,345	-	-	-	-	7,345
Bank charges	-	-	-	33,043	-	33,043
Office supplies	11,221	1,728	653	424	858	14,884
AHA Board/Election	-	-	330	7,305	-	7,635
Miscellaneous	3,567	901	320	295	322	5,405
Depreciation	7,707	50,371	784	2,588	5,192	66,642
Grants	- - 100	9,965	-	-	-	9,965
Printing	5,190	<u>-</u>	<del></del>	<del></del>		5,190
Total expenses	\$ 1,707,156	\$ 471,305	\$ 178,732	\$ 178,224	\$ 341,206	\$ 2,876,623

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2018

	Program Services		Supporting			
	Public Awareness	Education	Conference	Management and General	Fundraising	Total Expenses
Personnel	\$ 981,611	\$ 211,179	\$ 44,999	\$ 57,476	\$ 116,167	\$ 1,411,432
Advertising and promotion	128,834	5,202	425	26,450	130,393	291,304
Conferences and meetings	32,949	10,887	188,416	10	47,196	279,458
Humanist magazine	1,710	93,283	38	49	120	95,200
Professional fees	23,315	1,820	772	82,855	4,613	113,375
Travel	23,198	2,831	1,420	493	31,563	59,505
Facilities	30,768	8,177	1,260	1,601	3,924	45,730
Litigation	40,344	37	7	8	20	40,416
Books and merchandise	-	6,883	2	-	-	6,885
Equipment	7,602	1,775	311	396	969	11,053
Dues and support	36,257	1,161	28	35	88	37,569
Internet and telephone	30,261	4,017	416	819	1,386	36,899
Database	44,446	10,378	1,820	2,312	13,695	72,651
Postage	48,020	5,755	2,379	1,206	9,438	66,798
Free Mind production	10,268	-	-	-	-	10,268
Bank charges	-	-	-	29,219	-	29,219
Office supplies	11,298	2,971	461	782	1,544	17,056
AHA Board/Election	3,411	797	140	4,283	435	9,066
Miscellaneous	9,503	5,224	384	1,294	1,197	17,602
Depreciation	46,142	10,774	1,890	2,401	5,885	67,092
Grants	-	8,811	-	-	-	8,811
Printing	2,548				9,855	12,403
Total expenses	\$ 1,512,485	\$ 391,962	\$ 245,168	\$ 211,689	\$ 378,488	\$ 2,739,792

#### CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2019 and 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES	Ф 4.44F.000	Φ (057.007)
Change in net assets	\$ 1,145,668	\$ (257,297)
Adjustments to reconcile change in net assets to net cash flows from operating activities		
Depreciation	66,642	67,092
Net realized and unrealized (gain) loss on investments	(908,885)	523,225
Change in cash surrender value of life insurance policy	(500,000)	295
Change in valuation of annuity obligations	34,378	42,372
Contributions from expiration of annuity obligations	(50,458)	-
Change in valuation of unitrust obligation	(4,923)	21,082
(Increase) decrease in assets	(1,0=0)	_:,
Accounts receivable	10,386	29,499
Unconditional promises to give	80,712	251,075
Prepaid expenses	(29,500)	(600)
Increase (decrease) in liabilities		
Accounts payable	26,365	(69,250)
Accrued expenses	2,174	1,601
Accrued payroll	436	18,292
Accrued vacation	(23,455)	6,140
Net cash flows from operating activities	349,540	633,526
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(14,949)	(24,352)
Purchases of and interest retained in investments	(835,333)	(748,323)
Proceeds from sales of investments	301,301	254,702
Net cash flows from investing activities	(548,981)	(517,973)
CACH ELONG EDOM EINANOINO ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES	04 00E	40.750
Proceeds received for annuity obligations Payments on annuity obligations	24,895 (47,931)	48,752 (55,036)
Payments on unitrust obligation	(9,293)	(10,250)
r ayments on unitrast obligation	(9,293)	(10,230)
Net cash flows from financing activities	(32,329)	(16,534)
Change in cash	(231,770)	99,019
Cash at beginning of year	1,100,629	1,001,610
Cash at end of year	\$ 868,859	\$ 1,100,629

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2019 and 2018

#### NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

American Humanist Association (AHA) was organized under the laws of the State of Illinois as a not for profit corporation in 1943. The mission of the American Humanist Association is to be a clear, democratic voice for Humanism in the United States, to increase public awareness and acceptance of Humanism, to establish, protect and promote the position of Humanists in our society, and to develop and advance Humanist thought and action.

Humanist Foundation (the Foundation) was incorporated under the Revised Iowa Nonprofit Corporations Act in 2012. The Foundation is the endowment fund that supports the activities of AHA, its sole member. Prior to its incorporation in 2012, the Foundation operated as the Humanist Foundation of the American Humanist Association, a component of AHA.

The Humanist Society (the Society) was established in 1939 to promote a scientific, humanistic life stance.

The Center for Freethought Equality (CFE) was incorporated in 2004 under the Nonprofit Corporation Act of the District of Columbia for educational purposes within the meaning of Section 501(c)(4) of the Internal Revenue Code. CFE is an educational philosophic organization in support of the life stance of Humanism that will present a Humanist perspective to the general public. In 2014, the Center for Freethought Equality changed its name from the Center of Humanism Activism of the American Humanist Association in order to improve its outreach efforts.

The Institute for Humanist Studies (IHS) was incorporated in 1999 under the Not-for-Profit Corporation Law of New York. IHS is committed to information and practices meant to address the socio-political, economic, and cultural challenges facing communities with the United States and within a global context.

#### **Principles of Consolidation**

The financial statements include the accounts of AHA, the Foundation, the Society, CFE, and IHS. The Foundation is consolidated as AHA is the sole member of the Foundation. The Society, CFE, and IHS are consolidated since AHA has both an economic interest in these entities and control of these entities through majority voting interest in their governing boards. All material intra-entity transactions have been eliminated.

#### **Accounts Receivable**

Accounts receivable primarily represent amounts due to AHA for Humanist magazine sales and advertising. Accounts receivable are stated at the amount management expects to be collected from outstanding balances. As of December 31, 2019 and 2018, management has determined, based on historical experience that all amounts are fully collectible and no allowance for doubtful accounts is necessary.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Promises to Give**

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

#### Investments

AHA reports investments in equity securities with readily determinable fair values and all investments in debt securities at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying consolidated statements of activities.

Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the consolidated statements of financial position.

#### **Property and Equipment**

AHA capitalizes all significant expenditures for property and equipment that are expected to have useful lives of greater than one year. Purchased property and equipment are carried at cost. Depreciation is computed using the straight-line method.

#### Contributions

Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

#### **Revenue Recognition**

AHA's program service revenue consists of legal settlements, professional fees, Humanist magazine sales, publication sales, and conference and seminars revenue. Legal settlements, professional fees, Humanist magazine sales, publication sales, and conference and seminars revenue are generally considered to be a single performance obligation that is satisfied at a point in time and revenue is recognized when legal settlements occur, monthly management fees performed, magazines and publications are sold to customers, and when the conference is held, respectively. AHA's program service revenue does not contain variable consideration. It is the policy of AHA to not refund for fees received in connection with its program service revenue.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Expense Allocation**

The financial statements report certain categories of expenses that are attributable to more than one program service or supporting activity. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include personnel, conferences and meetings, Humanist magazine, professional fees, travel, facilities, litigation, equipment, dues and support, internet and telephone, database, postage, office supplies, AHA board/election, depreciation, and miscellaneous, which are allocated on the basis of estimates of time and effort.

#### **Income Tax Status**

AHA, the Society, and IHS are each exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and classified as an organization other than a private foundation under Section 509(a)(2). The Humanist Foundation is exempt from federal income tax under Section 501(c)(3) and is classified as a Type II supporting organization under Section 509(a)(3). The Center for Freethought Equality is exempt from federal income tax under Section 501(c)(4).

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Adoption of New Accounting Guidance**

On May 28, 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The ASU and all subsequently issued clarifying ASUs supersedes the revenue recognition requirements and most industry-specific guidance in U.S. generally accepted accounting principles. The core principle of the new guidance is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new guidance also includes a cohesive set of disclosure requirements that will provide users of the financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

AHA adopted the requirements of the new guidance as of January 1, 2019, using the modified retrospective method of transition. In applying the new guidance, AHA elected to use the practical expedient that allows the guidance to be applied only to contracts that were not complete as of January 1, 2019.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Adoption of New Accounting Guidance (continued)**

The majority of AHA's revenue is recognized at a point in time based on the transfer of control. Revenue recognized over time primarily consists of performance obligations that are satisfied within one year or less. In addition, the majority of AHA's contracts do not contain variable consideration and contract modifications are generally minimal.

The adoption of the new guidance did not have a significant impact on AHA's financial statements. The majority of AHA's revenue arrangements generally consist of a single performance obligation to transfer promised goods or services. Based on AHA's evaluation process and review of its contracts with customers, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new guidance.

Also, on June 21, 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The ASU provides a more robust framework for evaluating whether transactions such as grants and similar contracts with government agencies and others should be accounted for as exchange transactions or contributions. The ASU also assists entities in determining whether a contribution is conditional. AHA adopted the requirements of the ASU as of January 1, 2019. The changes in the ASU have been applied on a modified prospective basis, that is, the changes have been applied to agreements that are either not completed as of January 1, 2019, or entered into after that date.

#### Date of Management's Review

Management has evaluated subsequent events through April 16, 2020, the date which the financial statements were available to be issued.

#### NOTE 2—INVESTMENTS

Investments consist of the following:

	2019	2018
Money market funds Mutual funds Equity securities Stocks	\$ 207,653 3,868,305 2,038,494 175,442	\$ 4,077 3,166,628 1,530,069 146,203
Investments	\$ 6,289,894	\$ 4,846,977

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2019 and 2018

#### NOTE 2—INVESTMENTS (continued)

Investments have been internally segregated for the following purposes:

	2019	2018
Undesignated Designated for payment of annuities Designated for future operations Designated for FHA Endowment Fund Restricted for Fahnestock endowment fund	\$ 4,134,235 1,505,375 175,455 110,441 364,388	\$ 3,086,930 1,220,420 146,203 91,044 302,380
Investments	\$ 6,289,894	\$ 4,846,977

#### NOTE 3—CONCENTRATIONS OF CREDIT RISK

AHA maintains cash balances at three financial institutions located across the United States. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2019 and 2018, AHA's uninsured cash balances total approximately \$353,000 and \$386,000, respectively.

#### NOTE 4-PROMISES TO GIVE

Unconditional promises to give are as follows:

	 2019		2018
Receivable in less than one year Receivable in one to five years	\$ 200,853 18,000	\$	248,065 51,500
Promises to give	\$ 218,853	\$	299,565

#### NOTE 5—LINE OF CREDIT

AHA has an unsecured \$100,000 revolving line of credit with a commercial bank. The interest rate on borrowings under the credit facility was established at the highest Prime Rate published in the Money Rates section of The Wall Street Journal for the last day of the preceding calendar month (6.5% at December 31, 2019). At December 31, 2019 and 2018, AHA did not owe any balance against the credit line.

#### NOTE 6-RETIREMENT PLAN

All employees of the AHA and CFE are eligible to participate in the 403(b) and 401(k) retirement plans, respectively. Voluntary contributions by employees may be made up to the legal limit. Both AHA and CFE offer a match of up to 1% of gross salary per pay period along with discretionary base contribution. AHA and CFE retirement plan expense for the years ended December 31, 2019 and 2018 totaled \$8,777 and \$8,161, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2019 and 2018

#### NOTE 7—FAIR VALUE MEASUREMENTS

Fair values of assets measured on a recurring basis are as follows:

	Assets at Fair Value as of December 31, 2019			
	Fair Value	Quoted Prices in Active Markets For Identical Assets (Level 1)		
Mutual funds Equity securities Stocks	\$ 3,868,305 2,038,494 175,442	\$ 3,868,305 2,038,494 175,442		
	\$ 6,082,241	\$ 6,082,241		
	Assets at Fai Decembe	r Value as of r 31, 2018		
	Fair Value	Quoted Prices in Active Markets For Identical Assets (Level 1)		
Mutual funds Equity securities Stocks	\$ 3,166,628 1,530,069 146,203	\$ 3,166,628 1,530,069 146,203		
	\$ 4,842,900	\$ 4,842,900		

Fair values for mutual funds, equity securities, and stocks are determined by reference to quoted market prices and other relevant information generated by market transactions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 8—SPLIT INTEREST AGREEMENTS

#### **Annuity Obligations**

Amounts due under annuity obligations represent gifts received under agreements which guarantee to pay a fixed amount for a specified period of time. At December 31, 2019, AHA has 17 annuity obligations.

The gift portion of the agreements are available for general operations. The liability for the present value of the future annuity payments is determined annually based on the ages and life expectancies of the donors as of the statement of financial position date, using a discount rate that was an approximate rate of return at the time the annuity obligation agreement was executed.

For the years ended December 31, 2019 and 2018, annuity payments exceeded actuarial changes in present value by \$34,378 and \$42,372, respectively. During the year ended December 31, 2019, the Foundation entered into three new annuity obligation agreements totaling \$55,000, in which \$24,895 was added to the annuity obligation based on actuarial estimates, with the remaining \$30,105 being recognized as contributions without donor restrictions on the consolidated statement of activities. During the year ended December 31, 2018, the Foundation entered into two new annuity obligation agreements totaling \$110,000, in which \$48,752 was added to the annuity obligation based on actuarial estimates, with the remaining \$61,248 being recognized as contributions without donor restrictions on the consolidated statement of activities.

#### **Unitrust Obligation**

Amounts due under unitrust obligations represents a gift received under an arrangement which guarantees to pay a beneficiary a stated percentage of the fair market value of the trust, determined annually, for a specified period of time. At December 31, 2019 and 2018, AHA has one unitrust obligation.

The gift portion of the fund has been restricted to the endowment fund held in perpetuity. The liability for the present value of the future annuity payments is determined annually based on the ages and life expectancies of the donor as of the statement of financial position date, using a discount rate of 5%.

For the year ended December 31, 2019, actuarial change in present value exceeded unitrust payments by \$4,923. For the year ended December 31, 2018, unitrust payments exceeded actuarial changes in present value by \$21,082.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2019 and 2018

#### NOTE 9—NET ASSETS

Net assets without donor restrictions consist of the following:

	2019	2018
Undesignated Designated for payment of annuities Designated for future operations Designated for FHA Endowment Fund	\$ 7,989,034 1,505,375 175,455 110,441	\$ 7,270,372 1,220,420 146,203 91,044
Net assets without donor restrictions	\$ 9,780,305	\$ 8,728,039

Net assets with donor restrictions are restricted for the following purposes or periods:

	 2019		2018	
Subject to the passage of time: Subsequent year's operations	\$ 175,455	\$	146,203	
Subject to expenditure for specified purpose: Feminist caucus Capital campaign Education center FHA Endowment Fund Lexis Nexis subscription Darrow statue Grant fund	1,096 116,250 373,941 110,441 3,256 170 5,074		5,277 148,250 359,938 91,044 3,256 170 5,074	
Subject to AHA's spending policy and appropriation Accumulated Fahnestock fund earnings Wilson unitrust Fahnestock endowment fund	 27,061 19,332 337,327	_	(34,947) 14,409 337,327	
Net assets with donor restrictions	\$ 1,169,403	\$	1,076,001	

#### NOTE 10—ENDOWMENT

AHA's endowment fund is held by the Foundation. The Foundation's endowment is a donor-restricted fund established to support general operations of AHA. The Board of Directors of the Foundation has enacted Uniform Prudent Management of Institutional Funds Act (UPMIFA) as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the discretion of the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 10—ENDOWMENT (continued)

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the Foundation and the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

Investment Return Objectives, Risk Parameters, and Strategies. The Foundation has adopted investment and spending policies for endowment assets that are directed toward long-term performance and total return, rather than specific income goals. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to provide for growth of capital and produce returns to fund operations, while assuming a moderate level of investment risk. To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both realized and unrealized gains/loss and interest and dividends. The Foundation targets a diversified asset allocation that places a greater emphasis on fixed income investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy: Absent explicit donor stipulations, the Foundation has a policy of allowing for appropriation for distribution each year of approximately 5% of the fund balance annually. This amount may vary annually depending upon the need to cover Foundation expenses. Over time, the Foundation expects its endowment assets to maintain sufficient cash reserves to provide liquidity and to meet needs without loss of capital value of assets. Any undistributed income in excess of amounts required to satisfy the spending rule shall be accumulated and added to the principal. In establishing this policy, the Foundation expects to achieve the objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return. The Foundation has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations.

Underwater Endowment Funds. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. At December 31, 2019, there are no donor-restricted endowment funds with deficiencies. Deficiencies of this nature exist in the Foundation's donor-restricted endowment fund for the year ended December 31, 2018, which has an original gift value of \$337,327, a fair value of \$302,380, and a deficiency of \$34,947 as of December 31, 2018. This deficiency resulted from unfavorable market fluctuation that occurred in the fourth quarter of the year ended December 31, 2018.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2019 and 2018

### NOTE 10—ENDOWMENT (continued)

Endowment net asset composition by type of fund as of December 31, 2019 and 2018 is as follows:

	2019					
	Without Donor With Donor Restrictions Restrictions			Total		
Donor-restricted endowment funds: Original donor-restricted gift amount Accumulated investment gains	\$	<u>-</u>	\$	337,327 27,061	\$	337,327 27,061
Total endowment funds	\$		\$	364,388	\$	364,388
				2018		
	Without D			th Donor strictions		Total
Donor-restricted endowment funds: Original donor-restricted gift amount Accumulated investment losses	\$	- -	\$	337,327 (34,947)	\$	337,327 (34,947)
Total endowment funds	\$		\$	302,380	\$	302,380
Changes in endowment net assets are as fo	llows.					
				2019		
	Without D			th Donor strictions		Total
Endowment net assets at beginning of year Investment return, net	\$	<u>-</u>	\$	302,380 62,008	\$	302,380 62,008
Endowment net assets at end of year	\$	_	\$	364,388	\$	364,388
				2018		
	Without D			th Donor strictions		Total
Endowment net assets at beginning of year Investment return, net	\$	- -	\$	337,327 (34,947)	\$	337,327 (34,947)
Endowment net assets at end of year	\$		\$	302,380	\$	302,380

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018

#### NOTE 11—LIQUIDITY AND AVAILABILITY

The following table reflects AHA's financial assets as of the date of the consolidated statements of financial position reduced by amounts not available for expenditures within one year of the date of the consolidated statements financial position because of donor-imposed restrictions or internal designations.

	2019	2018	
Financial assets at year-end: Cash Accounts receivable Unconditional promises to give Investments Cash surrender value of life insurance	\$ 868,859 15,871 218,853 6,289,894 7,946	\$ 1,100,629 26,257 299,565 4,846,977 7,946	
Total financial assets	7,401,423	6,281,374	
Less those unavailable for general expenditures within one year due to: Restricted by donors with time and			
purpose restrictions	(812,744)	(759,212)	
Restricted by donors in perpetuity	(356,659)	(316,789)	
Investments designated for future payment of annuities	(1,505,375)	(1,220,420)	
Investments designated for future operations	(175,455)	(146,203)	
Financial assets available to meet cash needs for general expenditures within one year	\$ 4,551,190	\$ 3,838,750	

As part of AHA's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. For the years ended December 31, 2019 and 2018, amounts not available for general expenditures include \$1,505,375 and \$1,220,420, respectively, and \$175,455 and \$146,203, respectively, set aside for future payment of annuities and long-term purposes, which could be made available if necessary. In addition, AHA has a line of credit that it can draw on in the event short-term cash obligations need to be met.

#### NOTE 12—SUBSEQUENT EVENT

AHA's operations may be affected by the recent and ongoing outbreak of the coronavirus disease 2019 (COVID-19) which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption and effect on AHA is uncertain; however, it may result in a material adverse impact on AHA's financial position, activities, and cash flows. Possible effects may include, but are not limited to, disruption to AHA's donors and revenue, absenteeism in the AHA's workforce, unavailability of programs, and a decline in value assets held by AHA.

# AMERICAN HUMANIST ASSOCIATION CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2019

	American Humanist Association	Humanist Foundation	The Humanist Society	Center for Freethought Equality	Institute for Humanist Studies	Eliminations	Consolidating Totals
ASSETS CURRENT ASSETS Cash Accounts receivable, net Current portion of unconditional promises to give Prepaid expenses	\$ 657,418 23,132 199,478 61,000	\$ 21,121 40,803 -	\$ 60,965 2,519 - -	\$ 82,896 - 5,503	\$ 46,459 467 - -	\$ - (51,050) (4,128)	\$ 868,859 15,871 200,853 61,000
Total current assets	941,028	61,924	63,484	88,399	46,926	(55,178)	1,146,583
PROPERTY AND EQUIPMENT Land Building Building improvements Furniture, equipment, and software	- - - 258,471	2,532,769 1,333,192 158,898 131,931	- - - -	- - - 1,187	- - - -	- - - -	2,532,769 1,333,192 158,898 391,589
Property and equipment Less accumulated depreciation	258,471 (228,978)	4,156,790 (161,384)	<u>-</u>	1,187 (1,187)	<u>-</u>	<u>-</u>	4,416,448 (391,549)
Property and equipment, net	29,493	3,995,406	-	-	-	-	4,024,899
OTHER ASSETS Unconditional promises to give less current portion Investments Cash surrender value of life insurance policy	18,000 - 	6,282,464 7,946	- - -	- - -	7,430 	- - -	18,000 6,289,894 7,946
Total assets	\$ 988,521	\$ 10,347,740	\$ 63,484	\$ 88,399	\$ 54,356	\$ (55,178)	\$ 11,487,322
LIABILITIES AND NET ASSETS  CURRENT LIABILITIES  Accounts payable  Accrued expenses  Accrued payroll  Accrued vacation  Current portion of future annuity obligations  Current portion of unitrust obligation	\$ 159,905 8,173 18,482 59,453	\$ 2,932 - - 46,635 10,093	\$ 1,860 - - - -	\$ 14,277 18 5,399 4,032	\$ 772 - - - -	\$ (55,178) - - - - -	\$ 124,568 8,191 23,881 63,485 46,635 10,093
Total current liabilities	246,013	59,660	1,860	23,726	772	(55,178)	276,853
OTHER LIABILITIES Future annuity obligations less current portion Unitrust obligation less current portion		166,088 94,673	<u>.</u>		<u>.</u>	<u>.</u>	166,088 94,673
Total liabilities	246,013	320,421	1,860	23,726	772	(55,178)	537,614
NET ASSETS Without donor restrictions With donor restrictions	543,765 198,743	9,061,733 965,586	56,550 5,074	64,673	53,584	<u> </u>	9,780,305 1,169,403
Total net assets	742,508	10,027,319	61,624	64,673	53,584		10,949,708
Total liabilities and net assets	\$ 988,521	\$ 10,347,740	\$ 63,484	\$ 88,399	\$ 54,356	\$ (55,178)	\$ 11,487,322

# AMERICAN HUMANIST ASSOCIATION CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2018

	American Humanist Association	Humanist Foundation	The Humanist Society	Center for Freethought Equality	Institute for Humanist Studies	Eliminations	Consolidating Totals
ASSETS CURRENT ASSETS Cash Accounts receivable, net Current portion of unconditional promises to give Prepaid expenses	\$ 470,288 47,999 223,009 25,000	\$ 441,033 2,424 -	\$ 67,408 6,086 -	\$ 39,508 25,056 6,500	\$ 82,392 880 -	\$ - (31,132) - -	\$ 1,100,629 26,257 248,065 31,500
Total current assets	766,296	443,457	73,494	71,064	83,272	(31,132)	1,406,451
PROPERTY AND EQUIPMENT Land Building Building improvements Furniture, equipment, and software	252,314 252,314	2,532,769 1,333,192 152,629 131,931 4,150,521	- - - -	1,187	<u>:</u> :	:	2,532,769 1,333,192 152,629 385,432 4,404,022
Property and equipment Less accumulated depreciation	(220,109)	(106,336)	<u> </u>	(985)	<u> </u>		(327,430)
Property and equipment, net	32,205	4,044,185	-	202	-	-	4,076,592
OTHER ASSETS Unconditional promises to give less current portion Investments Cash surrender value of life insurance policy	51,500 - -	4,840,667 7,946	<u> </u>	-	6,310		51,500 4,846,977 7,946
Total assets	\$ 850,001	\$ 9,336,255	\$ 73,494	\$ 71,266	\$ 89,582	\$ (31,132)	\$ 10,389,466
CURRENT LIABILITIES Accounts payable Accrued expenses Accrued payroll Accrued vacation Current portion of future annuity obligations Current portion of unitrust obligation	\$ 57,057 5,947 19,422 83,690	\$ 15,513 - - 57,247 8,820	\$ 22,536 - - - - -	\$ 16,039 70 4,023 3,250	\$ 18,190 - - - - -	\$ (31,132) - - - - -	\$ 98,203 6,017 23,445 86,940 57,247 8,820
Total current liabilities	166,116	81,580	22,536	23,382	18,190	(31,132)	280,672
OTHER LIABILITIES Future annuity obligations less current portion Unitrust obligation less current portion		194,592 110,162		<u> </u>			194,592 110,162
Total liabilities	166,116	386,334	22,536	23,382	18,190	(31,132)	585,426
NET ASSETS Without donor restrictions With donor restrictions	398,026 285,859	8,164,853 785,068	45,884 5,074	47,884	71,392 	<u> </u>	8,728,039 1,076,001
Total net assets	683,885	8,949,921	50,958	47,884	71,392		9,804,040
Total liabilities and net assets	\$ 850,001	\$ 9,336,255	\$ 73,494	\$ 71,266	\$ 89,582	\$ (31,132)	\$ 10,389,466

#### AMERICAN HUMANIST ASSOCIATION CONSOLIDATING SCHEDULE OF ACTIVITIES December 31, 2019

	American Humanist Association	Humanist Foundation	The Humanist Society	Center for Freethought Equality	Institute for Humanist Studies	Eliminations	Consolidating Totals
SUPPORT AND REVENUE Contributions Bequests Membership Humanist magazine Conference and seminars	\$ 1,164,239 805,297 396,734 51,413 39,677	\$ 129,928 300,000	\$ 11,362 - - -	\$ 221,399 - - -	\$ 917 16,320	\$ (126,539) (300,000)	\$ 1,401,306 821,617 396,734 51,413 39,677
Publication sales Grants Legal settlements Professional fees Other revenue Investment return, net	20,548 345,000 125,000 62,400 8,232 2,899	- - - - - 992,973	41,326 5,955 100	- - - - 260 106	- - - - - 1,200	(205,000) (60,000)	20,548 140,000 125,000 43,726 14,447 997,278
Total support and revenue	3,021,439	1,422,901	58,743	221,765	18,437	(691,539)	4,051,746
Personnel Advertising and promotion Conferences and meetings Humanist magazine Professional fees Travel Facilities Litigation Books and merchandise Equipment Dues and support Internet and telephone Database Postage Free Mind production Bank charges Office supplies AHA Board/Election Miscellaneous Depreciation Grants Printing	1,348,127 417,105 146,033 86,243 117,098 36,389 61,307 34,927 16,754 11,127 114,659 41,660 61,272 52,294 7,345 31,110 14,884 7,635 4,651 11,393 340,803	17,683 20,562 584 - - - - - - - - - - - - -	575 	123,879 11,007 1,774 - 39,138 3,045 - 41 - 1,786 16,956 876 - 579 - 503 202 - 5,190	487 - 35,257 - - - - 291 - - - - 210 -	(60,000) 	1,489,689 428,112 169,720 86,243 167,439 39,434 61,307 34,927 16,795 11,127 46,011 44,312 78,228 53,170 7,345 33,043 14,884 7,635 5,405 66,642 9,965 5,190
Total expenses	2,962,816	316,048	48,077	204,976	36,245	(691,539)	2,876,623
OTHER CHANGES Change in valuation of annuity obligations Change in valuation of unitrust obligation	<u> </u>	(34,378) 4,923	<u>-</u>	<u>-</u>	<u> </u>		(34,378) 4,923
Total other changes		(29,455)					(29,455)
Change in net assets	58,623	1,077,398	10,666	16,789	(17,808)	-	1,145,668
Net assets at beginning of year	683,885	8,949,921	50,958	47,884	71,392		9,804,040
Net assets at end of year	\$ 742,508	\$ 10,027,319	\$ 61,624	\$ 64,673	\$ 53,584	\$ -	\$ 10,949,708

#### AMERICAN HUMANIST ASSOCIATION CONSOLIDATING SCHEDULE OF ACTIVITIES December 31, 2018

	American Humanist Association	Humanist Foundation	The Humanist Society	Center for Freethought Equality	Institute for Humanist Studies	Eliminations	Consolidating Totals
SUPPORT AND REVENUE Contributions Bequests Membership Humanist magazine	\$ 1,062,932 484,437 416,248 46,721	\$ 259,407 212,304	\$ 11,130 - -	\$ 196,111 - -	\$ 16,340 16,370 -	\$ (283,054) (212,304) -	\$ 1,262,866 500,807 416,248 46,721
Conference and seminars Publication sales Grants Legal settlements	70,603 14,177 352,000 416,008	- - -	- - -	- - -	- - -	(222,000) -	70,603 14,177 130,000 416,008
Professional fees Other revenue Investment return, net	44,400 33,243 1,066	73,389 (462,425)	34,232 6,583 46	200 63	(278)	(42,000)	36,632 113,415 (461,528)
Total support and revenue	2,941,835	82,675	51,991	196,374	32,432	(759,358)	2,545,949
EXPENSES Personnel Advertising and promotion Conferences and meetings	1,275,863 281,290 245,461	8,520 - 19,000	3,094 650	127,049 6,920 2,886	- - 11,461	- - -	1,411,432 291,304 279,458
Humanist magazine Professional fees Travel Facilities	95,200 60,942 54,290 45,730	6,888 3,315	24,000	28,238 1,900	35,307 - -	(42,000) - -	95,200 113,375 59,505 45,730
Litigation Books and merchandise Equipment Dues and support	40,416 6,885 11,053 106,794	- - -	- - - 250	- - -	- - -	- - (69,475)	40,416 6,885 11,053 37,569
Internet and telephone Database Postage Free Mind production	35,265 64,624 66,286 10,268	- - -	- - -	1,343 8,027 512	291 - - -	- - -	36,899 72,651 66,798 10,268
Bank charges Office supplies AHA Board/Election Miscellaneous	27,284 16,859 9,066 32,436	30 197 - 726	1,142 - - -	763 - - 79	- - - 120	- - - (15,759)	29,219 17,056 9,066 17,602
Depreciation Grants Printing	16,644 394,704 9,855	50,211 237,420	8,811 	237 - 2,548	- - -	(632,124)	67,092 8,811 12,403
Total expenses	2,907,215	326,307	37,947	180,502	47,179	(759,358)	2,739,792
OTHER CHANGES Change in valuation of annuity obligations Change in valuation of unitrust obligation	<u> </u>	(42,372) (21,082)	<u> </u>	<u> </u>			(42,372) (21,082)
Total other changes		(63,454)					(63,454)
Change in net assets	34,620	(307,086)	14,044	15,872	(14,747)	-	(257,297)
Net assets at beginning of year	649,265	9,257,007	36,914	32,012	86,139		10,061,337
Net assets at end of year	\$ 683,885	\$ 8,949,921	\$ 50,958	\$ 47,884	\$ 71,392	\$ -	\$ 9,804,040